

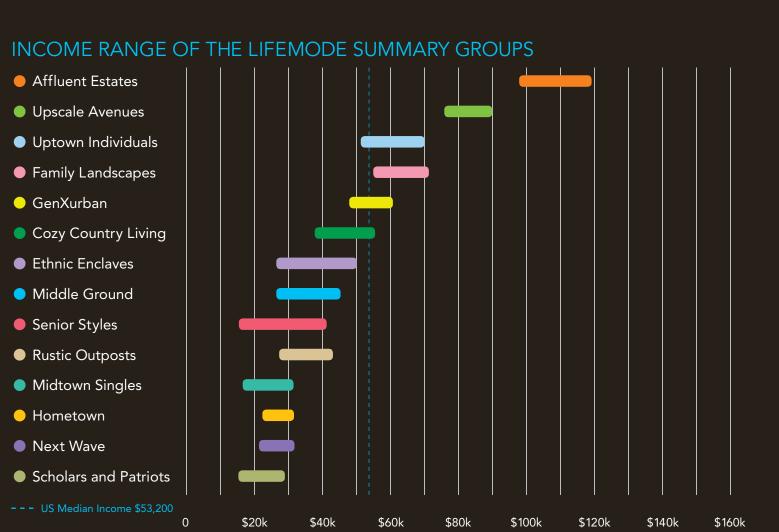
UNITED STATES OF AMERICA

Total Population: 318,536,439Diversity Index: 63.0 Total Households:120,746,349Home Ownership Rate:63.0% Median Age: 37.9 Median Income: \$53,200 Median Net Worth: \$84,500

Average Household Size: 2.57 Home Value: \$200,000

🔴 Affluent Estates Upscale Avenues Uptown Individuals Family Landscapes 😑 GenXurban Cozy Country Living Ethnic Enclaves 🔵 Middle Ground Senior Styles Rustic Outposts Midtown Singles 🗕 Hometown Next Wave Scholars and Patriots

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• = Census Block Group

Contact Esri

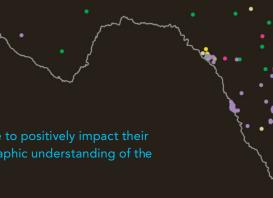
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Governments, industry leaders, academics, and nongovernmental organizations trust us to connect them with the analytic knowledge they need to make the critical decisions that shape the planet. For more than 45 years, Esri has cultivated collaborative relationships with partners that share our commitment to solving earth's most pressing challenges with geographic expertise and rational resolve. Today, we believe that geography is at the heart of a more resilient and sustainable future. Creating responsible products and solutions drives our passion for improving quality of life everywhere.

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changing world around them.







Esri's Tapestry Market Segmentation is a geodemographic system that identifies 68 distinctive markets in the US based on socioeconomic and demographic characteristics to provide an accurate, comprehensive profile of US consumers.



- Standard geographic areas including counties,

WHAT IS TAPESTRY SEGMENTATION?

Tapestry Segmentation represents the fourth generation of market segmentation systems that began 35 years ago. The 68-segment Tapestry Segmentation system classifies US neighborhoods based on their socioeconomic and demographic compositions. The power of Tapestry Segmentation allows you to profile consumers in a number of ways including:

census tracts, block groups, or ZIP codes

• User-defined areas such as rings or polygons based on distance,

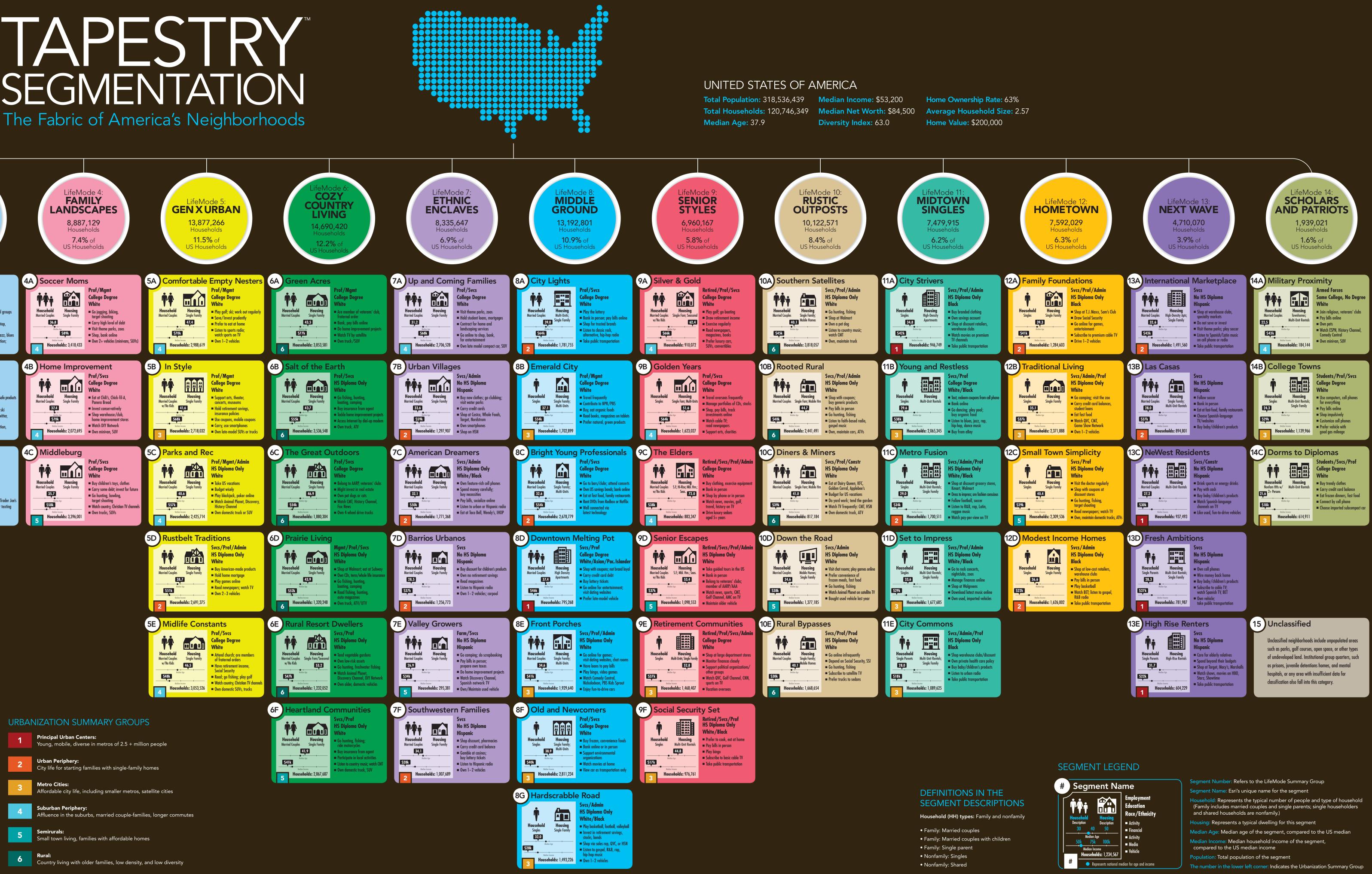
drive time, or users' own territories (sales districts, planning areas)

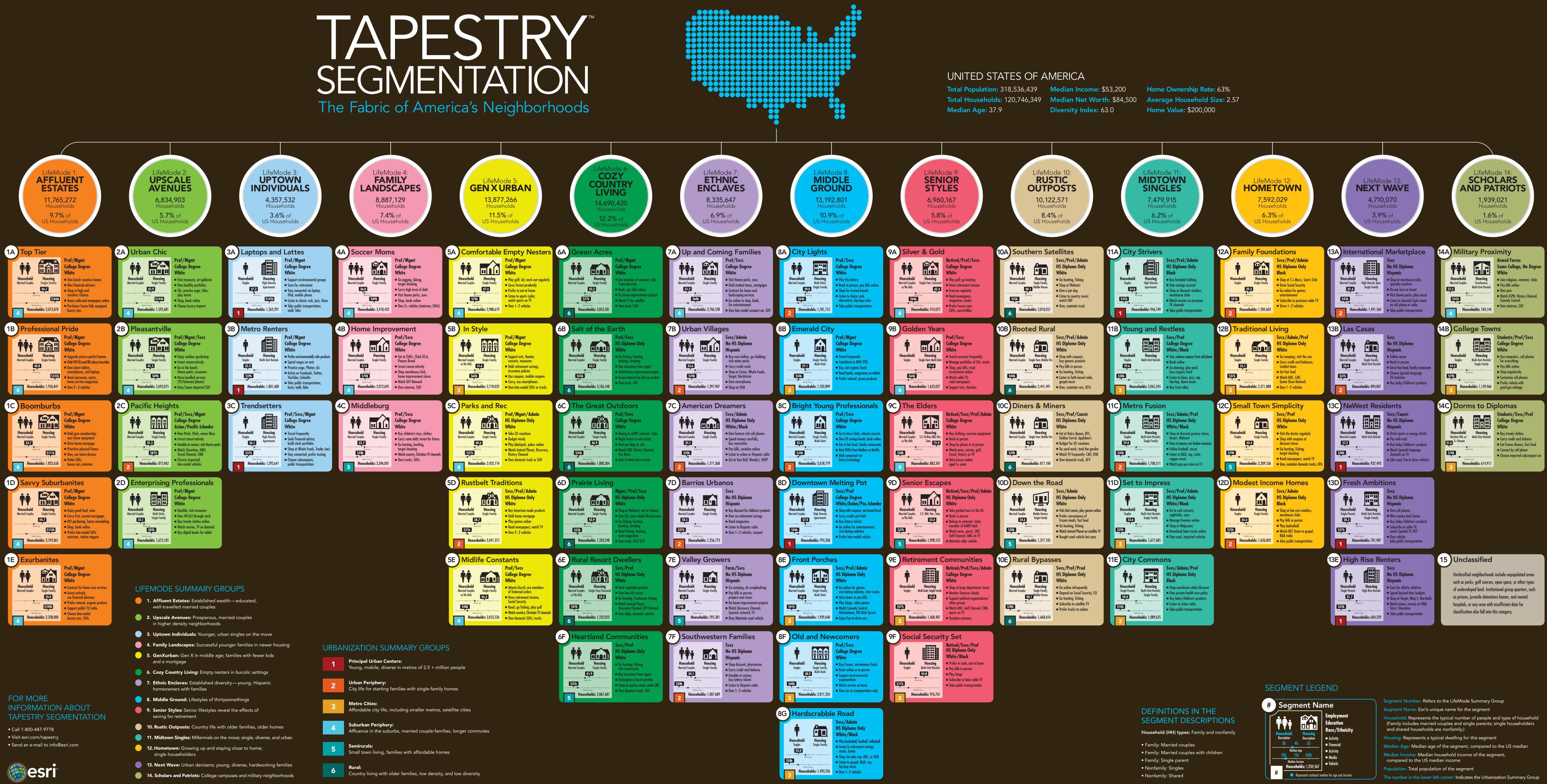
Customer addresses or site locations

The versatility of Tapestry Segmentation provides several methods of combining the 68 segments into summary groups for a broader view of US consumer markets:

• LifeMode: 14 summary groups based on lifestyle and lifestage

Urbanization: 6 summary groups based on geographic and physical features





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